

48-Hour Assignment Sheet for New Distributors

1.) List your goals

- Decide in writing how much money you want to make each month -- 12 months from now.
- Decide how much time you are willing to invest in your new business to make that amount of money.
- List several lofty, materialistic goals

2.) List a specific amount of time you have available for your business

- Hours per day, days per week...be specific!

3.) Make a list

- List 200 people, their names, addresses, phone numbers and Email addresses.
- Do not judge or try to pre-qualify these people. If you edit your list you will limit your success. Let each person make their own decision.
- Pretend you are receiving money for every name on the list - because you will.
- If necessary, use the phone book to jog your memory for people you know in careers, e.g. lawyers, doctors, accountants, butchers, bakers, etc.

4.) List "key" people

- Look for people with leadership qualities
- List the ten people that you are most excited about (successful, positive people).

5.) List ten other people you will share the products with (likely to become product customers, non-entrepreneurial types).

6.) Take the time to go into your company web site 'Back Office'.

- Go through the information available in the back office, and learn what there is for you to help you in building a successful, profitable business.

7.) Complete all of the above assignments and bring all paperwork with you to the 48 hour training. Your training will occur on:

DATE: _____

TIME: _____

LOCATION: _____

SPONSOR: _____

8.) Watch out for dream stealers!

- Dream stealers like you the way you are, broke and busy. They fear change so they do not want to see you build this business, either out of jealousy, over-protection or both.

9.) Don't talk to anyone about the business!

- Don't say anything to anyone until after your 48 hour training. This is very important.!
- This is because there are two possible negative outcomes of speaking prematurely:
 - Should you share the opportunity out of your excitement without a planned approach, you risk losing your best prospects.
 - Others who may be skeptical and desire to test the water by sharing it with others without prior planning will also risk losing their best leads.